



## **StartWell**

Mom & Baby

Supporting Mom and Baby Along the Journey of Pre-natal to Post-natal Care



An Anthem Company





## Scott Farrington National Sales Director





## Introduction...

Jessica LaPage Transitional Care Manager

Karol Hayes Manager of Transitional Care Team

Connor Shanks
Market Sales Director







### Medline Mom & Baby

## The StartWell Program

Once a mom requests her insurance covered breast pump, the StartWell program kicks in. This groundbreaking program helps mothers stay informed and supports a successful breastfeeding experience.

- Access to our Parent Care team for product related support, assistance and troubleshooting.
- Full 1 year replacement warranty



Customer Service is a Priority

# Dedicated Mom & Baby Team

Amerigroup of IA: 833-881-1424 lowa Total Care: 833-881-1425

Our dedicated support center is staffed with trained specialists who are able to assist Mom before, during, and after they request their pump and provide on-going support.

Transitional Care Rep

Jessica LaPage:

P: 866-228-8306

F:844-346-9198

E: jlapage@medline.com





## **Medline Breast Pumps**

#### Optimal quality and value

In today's healthcare environment, we know you're looking for high quality, cost effective products to help you maximize revenue.

Choose Medline breast pumps – and save. Our manual and electric options have all the same features and benefits as industry leaders at pricing that can help your bottom line.





#### Ordering Information

Item No.	Description	Pkg.	HCPCS
MDS67060	Double Electric Breast Pump	1/ea	E0603
MDS67186	Manual Breast Pump	1/ea	E0602

#### Double Electric Breast Pump

- Convenient single or double pumping capability
- 9 adjustable suction levels for custom, uniform suction
- » Lightweight, portable design

#### Manual Breast Pump

- » Ergonomic design for comfort
- 2 suction modes for custom, uniform suction
- » Includes breast pump, comfortable silicone insert, nipple with collar, pump cap, bottle, bottle cap, bottle stand, bottle adaptor and valve



# Request an lowa value added benefit electric breast pump through Medline:



Iowa Total Care:

• Online: www.medlineathome/iowatotalcare.com

Phone: 833-881-1425

Amerigroup of IA:

• Online: www.athome.medline.com/amerigroupia

Phone: 833-881-1424

 Provide: name/DOB; state and health plan/insurance; contact information



Pump up your revenue. Contact your Medline Representative or call 1-800-MEDLINE to learn more



## https://playervimeo.com/video/318638334



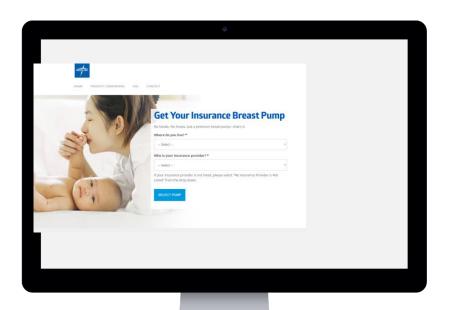




### On-line ordering experience

#### Moms appreciate choice

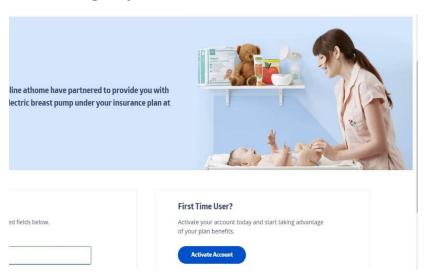
Not everyone wants to make a phone call to place their order which is why Medline also offers a convenient online experience.



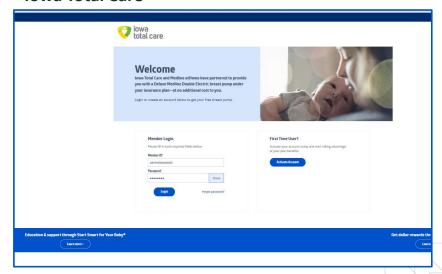


## **Breast Pump Portal Landing Page**

#### **Amerigroup of Iowa**



#### **Iowa Total Care**



## Amerigroup Iowa Member - Insurance-Covered Breast Pump

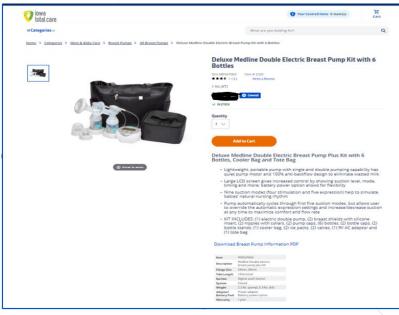
Amerigroup of lowa wishes you the happiest congratulations on the birth of your new child! For mothers who are interested in breast-feeding, we are pleased to offer the Medline Double Electric Breast Pump Kit, at no cost.

Click the "Add to Cart" button and follow the instructions to order your kit.

If you have any questions about ordering your breast pump, please contact Medline Customer Service at 1-833-881-1424 (TTY: 711) or view our FAQs. Agents are available to assist you Monday through Friday, from 7 a.m. to 7 p.m., Central Time.



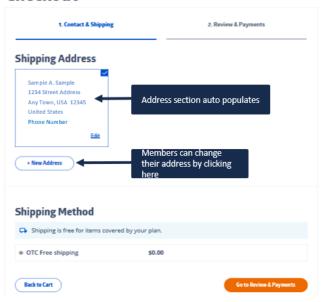


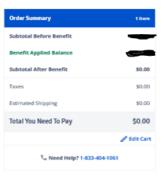




## Checkout

#### Checkout







## breast pump

extractor de leche eléctrico doble

User Guide Guía del usuario







## Breast Pump User Guide



### **Culturally Specific Options**

## MEDLINE

## **Breastfeeding Education**









## Congratulations on your new baby!

Iowa Total Care has partnered with Medline to provide you with products for you and your baby

#### Order your breast pump

Your breast pump is covered through your insurance. Order today with ease. Two ways to order:

#### Online

- 1 Visit: athome.medline.com/en/iowatotalcare
- 2. Complete the required fields.
- 3. Your pump will be delivered to your door.

Have your insurance details handy. You'll need them to complete your order.

#### By phone

Call Customer Service: 833-881-1425

#### Questions?

Our dedicated team of customer service professionals are available to answer guestions or help you with your order.

Phone: 833-881-1425



MEDLINE



# lowa





Iowa Total Care complies with applicable Federal civil rights laws and does not discriminate on the basis of race, color, national origin, age, disability, or sex.

Language assistance services, auxiliary aids and services, larger font, oral translation, and other alternative formats are available to you at no cost. To obtain this, please call 1-833-404-1061 (TTY: 711).





# Amerigroup IA Resources

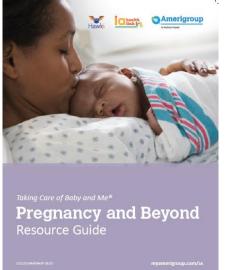


Member Handbooks in English and Spanish found on

website: www.myamerigroup.com/IA

Go to Value-Added Services section for eligibility requirements and instructions to request the electric breast pump

**Member Eligibility:** Pregnant women or breastfeeding women who have delivered within the past 6 months



Amerigroup Pregnancy and Beyond Resource Guide- Breastfeeding and Electric Breast Pump information on page 7

Resource Guide is being updated to include the specific request instructions identified above.

The current website listed will redirect Amerigroup Iowa members to the new website listed above.

New one page flier promoting the electric breast pump is under development and going through the internal and State approval process





## **Questions?**

Caring
People
Make a
Difference





# Thank You!